

# CASE **STUDY**

**£250k+ OF LOST**

**REVENUE AVOIDED  
BY PLASTIC PIPE  
MANUFACTURER  
THANKS TO HAYLEY  
24/7 DEXIS GEARBOX  
REPAIR SERVICES**

CS00124/7  
TRACKUP REF: 4116

 **HAYLEY 247**  
DEXIS

## HAYLEY 24/7 DEXIS MECHANICAL ENGINEERING SERVICES // PLASTICS

Focus on **value**

**TRACK  
UP**

### KEY VALUE AREAS



**INCOME**



**SERVICES**

### THE SITUATION

A manufacturer of plumbing and drainage components had a machine down due to a gearbox failure. The breakdown had caused a stoppage to production on one of the factory's main lines, and the customer had no spare gearbox onsite to get back up and running.

A local South Yorkshire-based repair shop were contacted for assistance, as were a national MRO distributor. Both quoted a period of three weeks until the gearbox could be repaired and returned to site. This did not meet the customer's urgent requirement.

### THE SOLUTION

HAYLEY 24/7 DEXIS were contacted via the local HAYLEY DEXIS branch. A van was quickly dispatched to collect the customer's gearbox and bring it back to the HAYLEY 24/7 DEXIS workshop in Dudley. Here, it received a full strip and inspection with a report sent back to the customer with the proposed work needed to get the unit operational again.

This proposal was accepted and work commenced immediately.

In just three days the work had been completed by the gearbox services team at HAYLEY 24/7 DEXIS and the unit shipped delivered back to the customer's factory, before being reinstated on the production line.

### THE RESULT

The stoppage to production was going to cost the customer £100k per week in lost revenue. By delivering a full gearbox repair service in three days, rather than the three weeks quoted by other providers, Hayley 24/7 DEXIS prevented £250k+ in potential lost revenue.



“  
THE GEARBOX SHOULD  
NOT EXPERIENCE  
ANOTHER PREMATURE  
FAILURE, IF MAINTAINED  
CORRECTLY.

”

Thanks to the high-quality of the work provided and replacement components used by HAYLEY 24/7 DEXIS, the UK's first gearbox repairer to be certified by SKF, the service life of the gearbox has been extended.

This will mean that the gearbox should not experience another premature failure, if maintained correctly.

### KEY SOLUTION

HAYLEY 24/7 DEXIS  
gearbox repair services.

### KEY RESULTS

£250k+ in lost revenue avoided.

Repaired gearbox service life  
extended.

### CONTACT US!

Get in contact with our team,  
today!

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**HAYLEY 247**

DEXIS